





Mention: Economics and psychology

Duration: 2 semesters

Training: initial

Teaching language(s): EN



# **MASTER 1 ECONOMICS AND PSYCHOLOGY**

The Economics and Psychology Master is open to students in search of a deeper understanding of economic behavior and the open-mindedness brought by a truly bi-disciplinary training in economics and psychology.

The Master Economics and Psychology is a two-year bi-disciplinary program. It welcomes students from all around the world. All courses are taught in English.

The Master 1 provides the basis for a common training of all students through:

Discovery of a new discipline (economics or psychology);

Bi-disciplinary group work during a «Winter School» (2-week intensive program);

Research projects combining psychology and economics.

#### **REQUIRED BACKGROUND M1**

- This Master is designed for students with a «Licence» or Bachelor degree in Economics, Psychology, Applied Maths, or "Grandes écoles".
- Admission decisions are based on transcripts of the previous 3 years of study, CV, a cover letter, and letters of recommendation.
- Sufficient knowledge of English is required.
- Candidates must include in their application a cover letter.

#### THE SELECTION PROCESS

Please refer to <a href="http://www.economics-and-psychology.org/jml/index.php/applications">http://www.economics-and-psychology.org/jml/index.php/applications</a> for detailed informations.

#### SKILLS M1

 Promote the development of fundamental and applied research on economic behavior to build on the thematic convergence and scientific cooperation between economics and psychology.

- Promote interdisciplinary work to fulfill the demand in businesses and other institutions for experts at the frontier of both disciplines.
- Train students for academic research so they can continue onto a PhD, either in economics or in psychology.

#### **FOLLOWING PROGRAMMES (MASTER 2)**

Master 2 in Economics and Psychology.

#### MAIN CAREER OPPORTUNITIES

The master is a two-year integrated program (M1-M2).

Graduates will have a deep understanding of human behavior in business and social environments, at the cutting edge of research in economics and psychology. They will be able to adjust to many different jobs, be internationally mobile, evolve in their careers, and have eventually access to higher executive functions.

Graduates with a professional orientation will be highly appreciated in consulting activities in public or private organizations, human resource management, customer services, marketing, advertising, public relations, social policy, or strategic development.

Graduates with an academic orientation are fully prepared to enter academic research and continue onto a PhD, either in economics or in psychology.

#### **PARTNERS M1**

The Master Economics and Psychology is jointly delivered by the Economics Department of Paris 1 Pantheon-Sorbonne University and by the Institute of Psychology of Paris Cité University, and is supported by the Paris School of Economics.

#### MAIN COURSES

#### Boot camp

# For students with a background in psychology

Mathematics

# For students with a background in economics

Brain sciences

#### For all students

Statistics

#### **Basic courses**

# For students with a background in psychology

- Introduction to microeconomics
- Principle of economics
- Introduction to macroeconomics

# For students with a background in economics

- Introduction to cognitive psychology
- · Introduction to social psychology
- Introduction to differential psychology

#### Winter School

- Bi-disciplinary project
- M1 disssertation (preliminary report)
- Research methods in experimental psychology and economics

#### Common courses

#### For all students

- Introduction to econometrics
- Introduction to game theory
- Applied microeconomics
- Introduction to cognitive sciences
- Qualitative and quantitative research methods
- M1 thesis



Heads of the program (for students with a background in economics):

Nicolas JACQUEMET - nicolas.jacquemet@univ-paris1.fr <u>Liza CHARROIN - liza.charroin@univ-paris1.fr</u>

Heads of the program (for students with a background in psychology):

Lucia BOSONE - lucia.bosone@univ-eiffel.fr Frank ZENASNI - franck.zenasni@u-paris.fr

#### Masters Office:

Office B15.09 - 15 floor - Centre Pierre-Mendès-France 90, rue de Tolbiac, 75013 Paris

master-eco-psycho.ees@univ-paris1.fr

Program website: www.economics-and-psychology.org
Sorbonne School of Economics website:

economie.pantheonsorbonne.fr







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# **MASTER 2 ECONOMICS AND PSYCHOLOGY**

The Economics and Psychology Master is open to students from all countries in search of a deeper understanding of economic behavior and the open-mindedness brought by a truly bi-disciplinary training in economics and psychology.

The Master Economics and Psychology is a two-year bi-disciplinary program. It welcomes students from all around the world. All courses are taught in English. The Master 2 makes intensive use of research in the training of students. The courses focus on the interface between economics and psychology through:

- Advanced courses in psychology (cognitive, social, differential, neuroscciences) and economics (behavioral, experimental, neuroeconomics, econometrics) with equal contributions of both disciplines;
- Participation in the annual research seminar Economics and Psychology;
- Bi-disciplinary research project;
- Optional internship in the second semester;
- Possibility for graduates to prepare a PhD in economics or psychology.

#### REQUIRED BACKGROUND M1

- M1 in Economics and Psychology
- Candidates with 4 years of higher education (Universities or "Grandes écoles") and an adequate bi-disciplinary training in economics and psychology.

# THE SELECTION PROCESS M2

- Successful accomplishment of the M1 in Economics and Psychology provides a direct access to M2.
- ► Candidates with 4 years of bi-disciplinary education in economics and psychology can be considered for direct admission in M2.

Admission decisions are based on transcripts of the previous 4 years of study, CV, a cover letter, and letters of recommendation.

This Master is designed for students with a four-year degree in Economics, Psychology, Applied Maths, or "Grandes écoles".

French students are expected to have sufficient knowledge of English and foreign students are expected to know some French.

We also attach value to open-mindedness, general knowledge, and social skills.

#### MAIN CAREER OPPORTUNITIES M2

Graduates will have a deep understanding of human behavior in business and social environments, at the cutting edge of research in economics and psychology. They will be able to adjust to many different jobs, be internationally mobile, evolve in their careers, and have eventually access to higher executive functions.

Graduates with a professional orientation will be highly appreciated in consulting activities in public or private organizations, human resource management, customer services, marketing, advertising, public relations, social policy, or strategic development.

Graduates with an academic orientation are fully prepared to enter academic research and continue onto a PhD, either in economics or in psychology.

### **PARTNERS**

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#### MAIN COURSES

#### Core courses

- Applied Microeconometrics
- Experimental economics
- Behavioral economics
- Economics of decision under risk, uncertainty and time
- Cognition and economic behavior
- Social psychology and the economy
- · Emotions, identity and behavior

#### **Elective courses**

- Behavioral finance
- Economics of happiness
- Behavioral industrial organization
- Neuroeconomics
- Neuropsychology
- Personnel psychology
- Creativity and innovation
- Leadership

# Economics and Psychology Seminar and dissertation

- Economics and Psychology research seminar
- Research thesis

# Track specific courses

#### Professional track:

- · Consulting and professional careers
- Job orientation + Internship (optional)

#### PhD track:

- Academic career
- Frontiers in behavioral economics

Class size: 40 students Academic year: Sept-June

Language: English



Heads of the program (for students with a background in economics):
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